Phoenix and Microsoft AVD
from inception to delivery

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PHOENIX

Our Microsoft Expertise

Phoenix Microsoft Focus Areas

Microsoft Advanced Specializations
Microsoft Windows Virtual Desktop
Microsoft Adoption and Change management
Microsoft Teamwork Deployment
Microsoft Windows Server and SQL Server
migration to Microsoft Azure

Microsoft FastTrack Partner

Gold
Microsoft Partner
Azure Expert MSP

Microsoft

Microsoft Partner

2021 Partner of the Year Winner
United Kingdom

Microsoft

Our Work in the NHS

"One of the things that my team is concentrating on at the moment is what's called Windows Virtual Desktop, which is an Azure-based product. To my knowledge, we're the first Trust to work on this, and the idea is what we can retire our remote working solutions and eventually migrate to a platform that allows our staff to work remotely as if they were in the Trust."

Ian Ling, Head of IT, East Suffolk and North Essex NHS Foundation Trust

https://www.phoenixs.co.uk/case-studies/the-royal-marsden/

Azure Virtual Desktop

Design & Consumption Calculator

Proposed VDI Operating System	Required License
Windows 10 Enterprise multi-session or Windows 10 Enterprise	Microsoft 365 E3, E5, A3, A5, F3, Business Premium Windows/VDA E3, E5, A3, A5 (Per User)
Windows 7 Enterprise	Microsoft 365 E3, E5, A3, A5, F3, Business Premium Windows/VDA E3, E5, A3, A5 (Per User)
Windows Server 2016, 2019	RDS Client Access License (CAL) with Software Assurance

Licensing

Microsoft
Azure Accelerate (ECIF)
Pilot/POC

Funding

Phase 1 Review/Design
Phase 2 Create Implement Service
Phase 3 Add Fileshares FSLogix
Phase 4 Application install, Capture/Packaging Testing

Implementation

Security
Patching
Cost Optimisation
Support

Managed Service

1   2   3   4

Phoenix Azure Customer Engagement

Help organisations understand what Azure is, use cases and assess existing infrastructure

Strategy Planning Offerings
- Azure 101
- Data 101
- AI 101
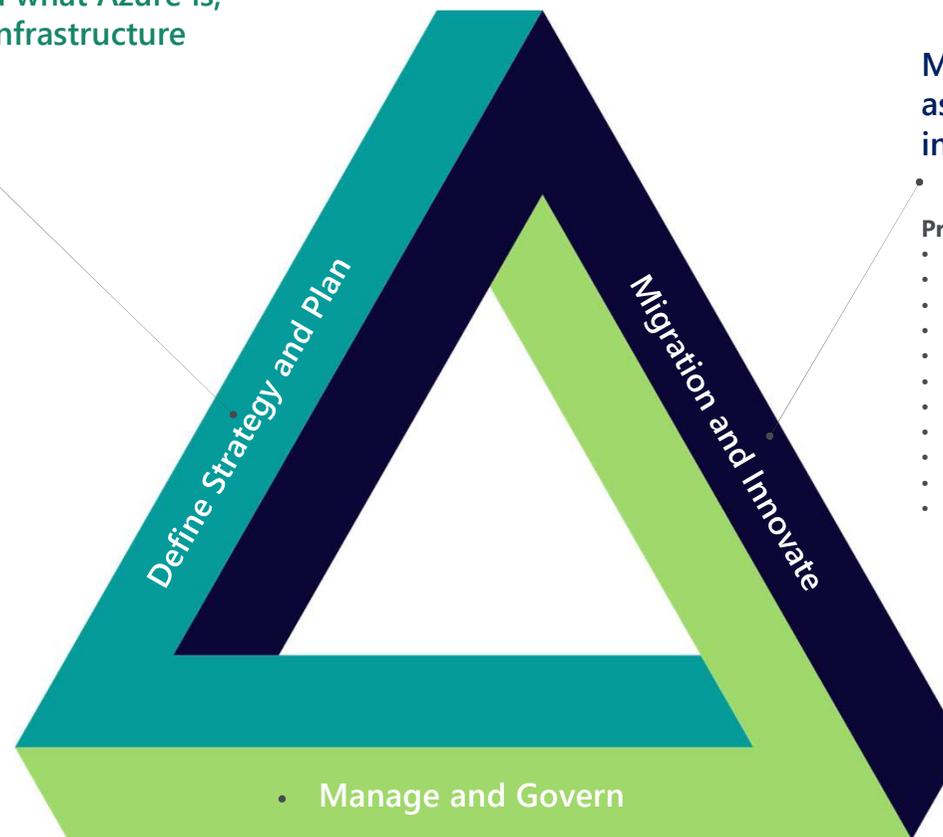- Azure for Research
- Power Platform Workshop

Assessment
- Surveyor 360
- Azure Fundamentals
- Azure Security Assessment
- Microsoft Solution Assessments
- Azure Essentials Managed Service

Managed Service, cost optimisation and training - enable customers for successful and effective Azure usage

Managed Services & Project Services
- Azure Essentials Managed Service
- Azure Cost Optimisation
- Health Check & Governance Assessment
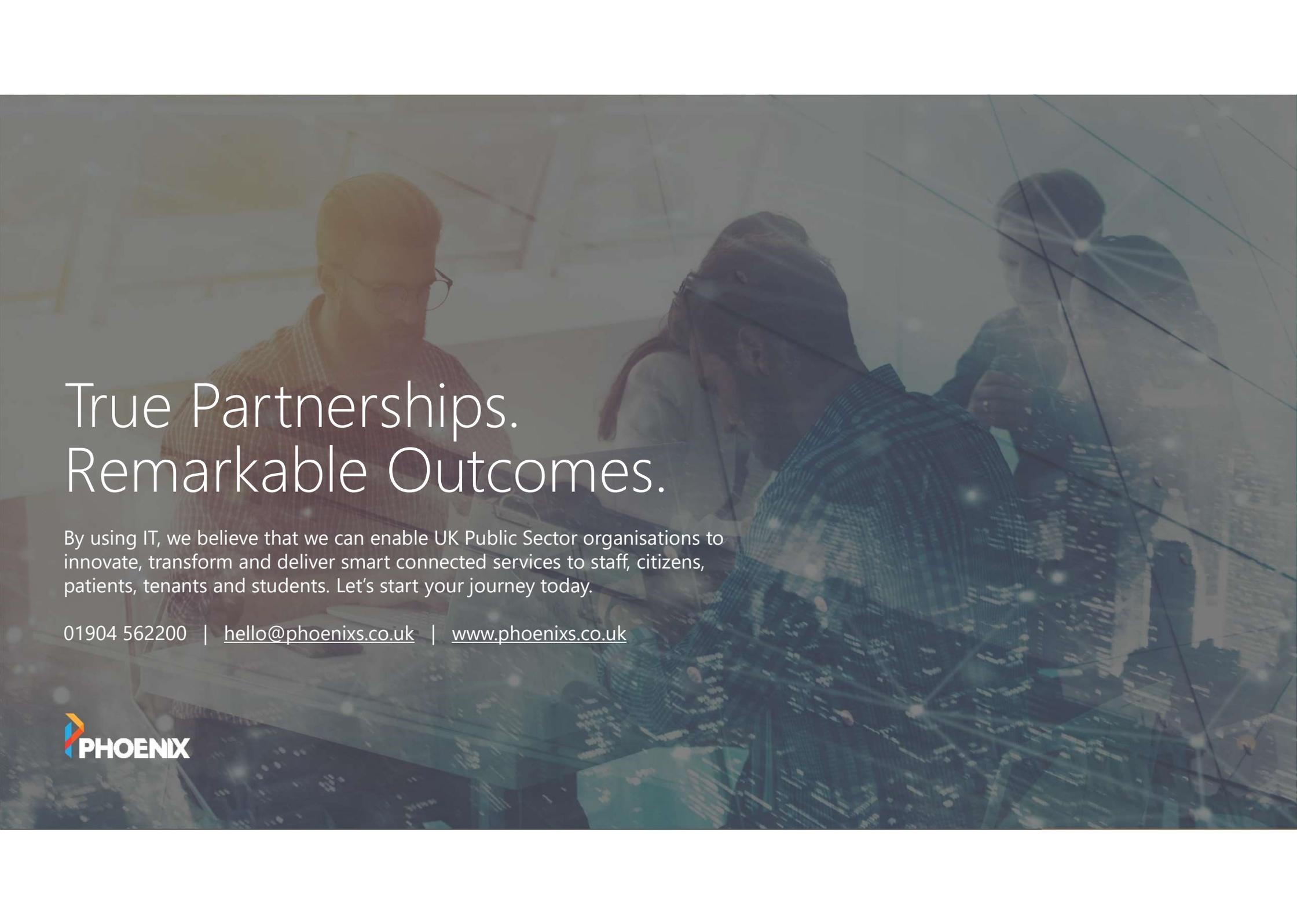- Azure Training & Adoption Support
- Data Managed Service

Migrate organisations to Azure after assessment, strategy defined and innovate with new workloads

Project Services
- Azure Migration Programme (AMP)
- Sentinel
- HPC & Research
- Landing Zone Deployment
- Windows Virtual Desktop (WVD)
- Azure Stack HCI
- Data Warehousing in Azure
- Ai & IoT Workloads in Azure
- Azure VMware Solution (AVS)
- Power Platform Deployment
- Onboarding to Azure Essentials

Define Strategy and Plan

Migration and Innovate

Manage and Govern

True Partnerships.
Remarkable Outcomes.

By using IT, we believe that we can enable UK Public Sector organisations to innovate, transform and deliver smart connected services to staff, citizens, patients, tenants and students. Let's start your journey today.

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